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GET SOME EARLY FEEDBACK Whilst your idea might be the next Tetrapak or Post-it, until you know that, an objective opinion will help confirm what chance it has of making it off the drawing board. There's a lot of work ahead to get an idea out of the bubble and onto the shelf, so you need to ascertain if others have a positive response to it as well.

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Having a unique selling proposition, a differentiation factor will help in the selling proposition for your idea. Put some effort in identifying what makes you different and unique. It doesn't have to belong. Avoid platitudes (don't know what platitude means, search Google and avoid using them) and puffery.

### » **Easy Tips to Get Your Idea Off The Ground**

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When the temperatures start to cool down outside, our favorite thing to do is warm up our interiors. Not only will we turn on the heaters for the first time since spring, but we will also bring in more texture, rich hues, and cozy pieces to give our spaces a boost for fall. While you may not think you need to decorate for every new season, we actually think it's a really excellent way to create ...

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